



MDI LABORATORIES INDIA PVT. LTD
3G/1 Court Chambers, New Marine Lines
Mumbai 400 020 (INDIA)
Tel: +91-22-2206 5748
www.mdilabs.net

MDI Is Hiring!

MDI Laboratories India Private Limited is hiring in **Mumbai** across all levels for **Marketing and Sales**. We are looking for proactive business developers with backgrounds in either pathology or pharmaceutical industries.

About MDI Laboratories India

MDI Labs India started in 2011, in collaboration with Medizinisch Diagnostische Institute (MDI) GmbH-MVZ, Germany's largest clinical lab. Our corporate head office is in Mumbai & our operations are pan-India.

We Provide:

- ✓ A comprehensive menu of diagnostic testing services
- ✓ The advantage of German standards
- ✓ Diagnostic tests not available in India through any other company

Why Work at MDI

We strive to upgrade the knowledge and competence of our human resources by constantly training with methodologies that meet global standards. MDI Labs India offers an environment that supports and fulfills the needs of our employees. As a member of our team, you will work in an energetic and friendly environment that embraces change and offers you excellent challenges and rewards, providing a platform to expand your skills and knowledge.

We are hiring for the following positions:

1. Business Development Managers

□ Experience: 4 to 5 years in Pharma /Diagnostic Industry □

Job profile:

- To liaise and manage a robust network of doctors, laboratories and hospitals to generate business.
- To plan, approach, convince and execute camps at various locations. To collaborate and execute preventive care projects with government, PSU & insurance companies. To design, plan, launch, and place different health profiles in the market.

2. Senior Business Development Managers

- Experience: 8 to 15 years in Pharma /Diagnostic Industry. Technically sound in Diagnostic field, knowledge of industry must.
- Job Profile:
 - To identify hospitals and nursing homes with pathology requirements and to assess value of laboratory work load and structure partnerships

- Ensure output in terms of revenue v/s investment and to ensure steady partnership growth every year.
- To manage a core team to review, reflect, and strategize on improving client relationships

Interested candidates can send their updated resumes to jobs@mdilabs.net.